

DIRECTORY OF KEY EMBASSY CONTACTS

U.S. Embassy (Tel: 732-2601/18)

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U.S. Trade Center
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Alternate Control Officer: Kim, Il Lan
Assistant Trade Center Director
Ext. 4150

Emergency: Ext. 4412
(Marine Guard)

Commercial Officers: George G.B. Griffin
Commercial Counselor, Ext. 4208

Carol Murray Kim
Commercial Attache, Ext. 4356

Camille E. Sailer, Ext. 4546

Hotels:

Chosun 771-05
Plaza 771-22
Lotte 771-10
Shilla 233-3131
Hilton 753-7788
Hyatt Regency 798-0061/9

Airlines:

KAL 777-8221
NWA 753-6106
CPA 779-0321
UA 757-8911

Principal Officers of the U.S. Embassy:

Richard L. Walker Ambassador
David F. Lambertson Deputy Chief of Mission
Thomas P.H. Dunlop Political Counselor
Donald F. McConville Economic Counselor
George G.B. Griffin Commercial Counselor
Andrew F. Antippas Consul General
Leona M. Anderson Acting Administrative Counselor
Daniel B. Conable Agricultural Counselor
John Reid Director, USIS
LaVerne E. Brabant Director, Agricultural Trade Office



Visitor Program Service of
Meridian House International

1776 Massachusetts Avenue, N.W.
Washington, D.C. 20036
Telephone: (202) 822-8688

Economic Development
Department

MAR - 3 1986

Preliminary biographic information on the U.S. CONGRESS AND FOREIGN POLICY GROUP, which is comprised of seven members from Malaysia, Indonesia, Singapore, New Zealand and Japan. The group has been invited to the United States under the auspices of the International Visitor Program of the U.S. Information Agency (USIA). Their program is being coordinated by Dr. David Adams and Mr. Gary Keith of the Visitor Program Service of Meridian House International (VPS/MHI).

February 24 - March 25, 1986

NAME: ZULKIFLY Abdul Rahman

COUNTRY: Malaysia

PRESENT POSITION: Undersecretary for American, European, and International Organization Affairs, Ministry of Foreign Affairs, Malaysia

PREVIOUS POSITIONS: Counselor, Embassy of Malaysia, Cairo, 1981-85
Principal Assistant Secretary, MFA, 1979-81
First Secretary, Embassy of Malaysia, Rangoon, 1977-79
Assistant Secretary, MFA, 1973-77

ACADEMIC BACKGROUND: B.A. (Hons), University of Malaya

PERSONAL DATA: Born - December 31, 1948
Marital Status - married
Dietary restrictions - no pork or pork products, no alcohol
Preferred mailing address - Ministry of Foreign Affairs, Wisma Putra, Jalan Syed Putra, 50602, Kuala Lumpur, Malaysia
Languages - Malay and English

TRAVELS ABROAD: In addition to diplomatic postings noted above, the Philippines.

Mr. Zulkifly recently assumed his post in the Ministry of Foreign Affairs, roughly equivalent to that of a U.S. Assistant Secretary of State. In this position, he is a key policy-level contact on a wide range of bilateral issues.

Laid Hamzah



PHILIP MATHEWS
Journalist
Residence: 7181595

福建省对外经济贸易委员会
FUJIAN PROVINCIAL COMMISSION OF FOREIGN
ECONOMIC RELATIONS & TRADE

FOR FAR EAST
TRIP FOLDER
W.S.H.

电挂: CABLE:

电话: PHONE: 53616

April 17, 1986

Mr. Douglas Frengle

Assistant Direct

Manager

International Trade Division

Economic Development Department

1500 SW First Ave.

Suite 620

Portland, OR 97201

U.S.A.

Mr. Douglas Frengle

First of all, we must apologize for the delay in replying to your letter. Now we are sending you herewith the brief introduction of projects which we had talked about during you visited in Fujian. We regret that we have to cancel the project of "Convenient food of soft packaging", as there are some problems unsolved with it. However, it's our suggestion for offering you the project of "Setting up a Bamboo Pulp Sulphate Bleacher with a capacity of 57,000 tons per year." instead that one.

Wish your trade delegation visit Fujian get a great success and meet you again at Fujian as soon as fast.

Sincerely,

Lin Hui

Deputy Chief

To: GOVERNOR ATIKEL
From: Tom KENNEDY

FOR YOUR CHINA READING

APR 23 1986
ECON. DIVISION

福建省对外经济贸易委员会
FUJIAN PROVINCIAL COMMISSION OF FOREIGN
ECONOMIC RELATIONS & TRADE

电 挂: CABLE;

电 话: PHONE: 53616

The major activities for economic and trade cooperations between Oregon and Fujian as follows: (not comprehensive)

1. The contract of importing the Computer Auxiliary Winchester production line ~~to be~~ ^{was} concluded by Oregon IMI LTD and Fujian Computer Factory in February 9, 1985.
2. In May 20, 1985, Mr. Kameron. Delashmutt, manager of RBR International Ltd., came to visit Fujian and concluded the letters of intent for joint venture to found a feed cattle ground with Zhangpu county.
3. Zhangzhou Plastics ~~Industries~~ Industry Co. planned to introduce advanced equipment to produce preservative film from USA, and had talked with Hualong Trading Co. Ltd. The company in USA had sent the relative informations and price list to Zhangzhou Plastics Industry Co.
4. Fuzhou Cannery had made the letters of intent with GEM Equipment Ltd. for importing the technology and equipment to produce quick-^{frozen} food. The persons in the factory had gone to USA for investigation.
5. Sanmin chemical factory had talked with Hanfeng Firm Company about transfer of technology named "The combustion methods for producing acetylene."
6. Fujian Machine Industry Bureau had made a letters of intent with Oregon for introducing the technology of making sprinkling irrigation machines.
7. In December 26, 1985, Fujian Agricultural Bureau had concluded the following agreement with the Delegation of Agricultural Investigation of Oregon:

福建省对外经济贸易委员会
FUJIAN PROVINCIAL COMMISSION OF FOREIGN
ECONOMIC RELATIONS & TRADE

电 挂: CABLE,

电 话: PHONE, 53616

Offering by Oregon for grass seed, technology and equipment needed, share to found a grass seed plant ground at Fujian in joint venture.

A feed cow ground with high yield would be founded in the suburban areas of Fuzhou.

8. In February 1985, Fuzhou had talked with Energy Kinetic Inc., USA about possibility of founding a firm for low-lift generator in joint venture.

9. In May 1985, during the visit of Fujian Agricultural and Animal Husbandry Delegation in Oregon, had talked with Oregon Agricultural Department, planed to import turkey for 3000.

10. Fuzhou Agricultural Bureau had talked with POS Marketing Ltd., USA, planed to import a production line for rowis butchering, cutting apart, etc.

11. In September 1984, Fujian District Bureau had concluded a memorandum with Oregon Delegation, the main clause as follows:

- 1) Technique for hardwood drying for Shunchang timber complex.
- 2) Knock-down furniture with particle board for Fuzhou lumber mill.
- 3) Soft wooded craft linerboard paper 128-280G/ M².



STATE OF OREGON

INTEROFFICE MEMO

TO: Susan Bibelheimer
Governor's Office

FROM: Joyce Hollingsworth
International Trade Division

SUBJECT: April 21, 1986 Meeting 1:30
Fujian Relationship Report
Oregon China Commission Representatives

DATE: April 17, 1986

Susan,

I am attaching a copy of the Fujian Relationship Report prepared by the Oregon China Commission for the Governor to peruse prior to his meeting on April 21st with Blake Hering. Please add Allen Struthers, Chairman of the Commission to this meeting also.

Thanks for everything.

JH

Enclosures

OREGON'S TRADE WITH
PEOPLES REPUBLIC OF CHINA/TAIWAN/HONG KONG

Oregon's Trade with the People's Republic of China

Exports	Imports	Total Trade
1980 US \$153,293,567	US \$ 7,848,421	US \$161,141,988
1981 US \$ 91,796,550	US \$ 26,223,368	US \$181,019,918
1982 US \$ 86,767,457	US \$ 42,333,455	US \$129,100,912
1983 US \$ 89,358,901	US \$ 15,734,080	US \$105,092,981
1984 US \$107,238,203	US \$ 16,747,940	US \$123,986,143

Oregon's Trade with Hong Kong

Exports	Imports	Total Trade
1980 US \$ 23,731,774	US \$ 37,951,336	US \$61,683,110
1981 US \$ 27,911,398	US \$ 25,309,569	US \$53,220,967
1982 US \$ 24,103,830	US \$ 28,649,819	US \$52,753,649
1983 US \$ 25,490,826	US \$ 25,125,686	US \$50,647,512
1984 US \$ 46,269,372	US \$ 39,991,383	US \$86,260,755

Oregon's Trade with Taiwan

Exports	Imports	Total Trade
1980 US \$128,545,198	US \$122,257,274	US \$250,802,472
1981 US \$193,273,127	US \$104,629,306	US \$297,902,433
1982 US \$163,212,010	US \$100,411,485	US \$263,623,495
1983 US \$192,546,726	US \$104,623,611	US \$297,170,337
1984 US \$305,970,470	US \$172,353,014	US \$478,323,484



First Interstate Bank
of Oregon, N.A.

World Trader

PEOPLES REPUBLIC OF CHINA

	<u>1982</u>	<u>1983</u>	<u>1984</u>
Exports to Peoples Republic of China	US\$ 86,767,457	US\$ 89,358,901	US\$107,238,203
Imports from Peoples Republic of China	42,333,455	15,734,080	16,747,940
TOTAL TRADE	US\$129,100,912	US\$105,092,981	US\$123,986,143

Major EXPORTS to Peoples Republic of China moving through Oregon Ports in 1984:

1. Logs	US\$80,927,349
2. Lumber	9,536,571
3. Railroad Ties	5,564,955
4. Prefab or Portable Aluminum Buildings	4,237,072
5. Cattle Hides	2,594,518
6. Aluminum & Metal Finished Structures	1,515,325
7. Soda Ash	1,206,975
8. Kraft Linerboard	437,729
9. Aluminum Doors & Sheet Metal Roofing	390,679
10. Manmade Fiber	182,391

Major IMPORTS from Peoples Republic of China moving through Oregon Ports in 1984:

1. Gasoline	US\$ 3,709,310
2. Footwear	3,060,510
3. Gloves	938,005
4. Mushrooms	843,855
5. Waterchestnuts	651,479
6. Wearing Apparel	596,791
7. Baskets, Bags, Floor Covering of Bamboo & Rattan	595,505
8. Fireworks, Candles & Tapers	586,750
9. Tire Chains	574,274
10. Radios	462,979

All figures denote trade between the Oregon
Customs District and the Peoples Republic of China

This information furnished through courtesy of Iola Bliss,
Assistant Vice President, First Interstate Bank of Oregon.



First Interstate Bank
of Oregon, N.A.

World Trader

T A I W A N

	<u>1982</u>	<u>1983</u>	<u>1984</u>
Exports to Taiwan	US\$ 163,212,010	US\$ 192,546,726	US\$ 305,970,470
Imports from Taiwan	100,411,485	104,623,611	172,353,014
TOTAL TRADE	US\$ 263,623,495	US\$ 297,170,337	US\$ 478,323,484

Major EXPORTS to Taiwan moving through Oregon Ports in 1984:

1. Yellow Corn	US\$ 132,577,452
2. Wheat	99,254,638
3. Barley	27,714,937
4. Soybeans	12,413,156
5. Cattle Hides	5,348,516
6. Peas & Beans	4,193,221
7. Wood Particle Board	3,505,611
8. Soda Ash	3,233,171
9. Scrap Metal	3,149,216
10. Waste Paper	2,702,303

Major IMPORTS from Taiwan moving through Oregon Ports in 1984:

1. Footwear	US\$ 36,578,359
2. Wearing Apparel	25,793,528
3. Electric Fans	9,308,667
4. Plywood & Veneer	8,836,766
5. Rubber & Plastic Goods	6,912,529
6. Wire, Nails, Screws, Bolts, Nuts	6,376,657
7. Dolls, Stuffed Animals & Toys	5,525,519
8. Furniture	5,329,666
9. Telephone Instruments & Audio Equipment	4,689,484
10. Christmas Tree Light Sets & Bulbs	3,746,629

All figures denote trade between the Oregon
Customs District and Taiwan

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Assistant Vice President, First Interstate Bank of Oregon.



First Interstate Bank
of Oregon, N.A.

World Trader

H O N G K O N G

	<u>1982</u>	<u>1983</u>	<u>1984</u>
Exports to Hongkong	US\$ 24,103,830	US\$ 25,490,826	US\$ 46,269,372
Imports from Hongkong	28,649,819	25,156,686	39,991,383
TOTAL TRADE	US\$ 52,753,649	US\$ 50,647,512	US\$ 86,260,755

Major EXPORTS to Hongkong moving through Oregon Ports in 1984:

1. Wheat	US\$ 18,247,987
2. Soda Ash	14,010,849
3. Kraft Linerboard	6,451,959
4. Logs	4,487,500
5. Aluminum Doors, Frames, Sashes, Molding & Trim	922,224
6. Lumber	440,384
7. Cattle Hides	375,637
8. Livestock Feed	330,862
9. Beans & Peas	270,769
10. Paper Products	125,385

Major IMPORTS from Hongkong moving through Oregon Ports in 1984:

1. TVs, Radios, Answering Machines & Cassettes	US\$ 11,336,399
2. Wearing Apparel	7,022,079
3. Toys	6,077,648
4. Rubber & Plastic Articles	1,976,679
5. Clocks & Watches	1,285,172
6. Artificial Flowers	1,106,962
7. Electric Hair Dryers & Curlers	1,001,079
8. Mushrooms	955,480
9. Games, Sports Equipment	808,251
10. Telephone Apparatus & Loudspeakers	753,221

All figures denote trade between the Oregon
Customs District and Hongkong

This information furnished through courtesy of Iola Bliss,
Assistant Vice President, First Interstate Bank of Oregon.



"State of the State" -- November 14, 1985

OREGON'S CHINA POLICY

(This is intended for use as a column, but also may prove useful for editorial ideas or news stories)

NOV 15 1985
Economic Development
Department

By Governor Vic Atiyeh

At a special ceremony recently in the historic Taiwanese city of Taichung, I signed a proclamation adopting the province of Taiwan as a "sister" of the state of Oregon.

This was another unusual milestone in Oregon's successful forging of profitable trade, cultural and educational partnerships with all of China.

The Chinese are important to Oregon not only as custodians of one of the world's oldest and richest civilizations, but also as significant business partners.

(MORE)

Taiwan is Oregon's No. 3 trading partner. Prospects are good for growing trade with the People's Republic of China (PRC).

Although relations with China are among the most ticklish foreign-policy questions that our U.S. government handles, Oregon has avoided these problems.

We talk frankly about our motives of increasing trade and of extending our long-standing friendship with the Chinese people.

Under our federal constitution, a state cannot recognize foreign governments or otherwise interfere in foreign policy. But we can sign trade, cultural and educational partnerships.

This is what we have done in our so-called "sister-state" agreements with Fujian province in the People's Republic of China (PRC), which I signed last year, and with the province of Taiwan, which I initiated during my October visit.

Some have called ours a "two-China policy." But it is instead a policy whose interest is solely in our friendship with Chinese people, not with their politics.

These are the key issues I addressed before signing the recent proclamation in Taichung:

(MORE)

-- PRC officials do not recognize Taiwan as a separate nation, and therefore object to calling it the Republic of China. Oregon's proclamation, which I wrote, refers only to the province of Taiwan.

-- I signed the agreement with Taiwan not in Taipei, but in the provincial capital of Taichung. The agreement now awaits ratification by Taiwan's provincial assembly (whose powers are similar to those of our state legislature).

-- On my visits to China, I discussed these issues fully with both PRC and Taiwanese leaders. Not only have I found understanding among PRC leaders in Fujian province, but also from Chinese Premier Zhao Ziyang.

These Chinese understand -- and respect -- our unwillingness suddenly to abandon our friendship with the people of Taiwan.

The Chinese want to do business with people whose friendship is based on mutual respect, not on politics.

It is my responsibility as governor to put our state in a position to do business internationally.

Already, Oregonians enjoy a diverse business with the Chinese.

Our trade with the PRC is small but growing.

(MORE)

Last year, Oregon exported \$107 million worth of logs, aluminum, kraft liner board, lumber and other products to the PRC; at the same time, we were importing \$16 million worth of gasoline, footwear, mushrooms, gloves, radios and other PRC goods.

Our trade with Taiwan, meanwhile, is large and flourishing.

Last year, trade with Taiwan exceeded \$299 million, a volume led only by our trade with Japan and Korea.

Our exports to Taiwan (such as wheat, particle board, lumber and chemicals) grew nearly 57 percent; imports from Taiwan grew more than 64 percent.

In fact, Taipei-based Evergreen ship lines now is the largest volume trans-Pacific carrier out of the Port of Portland's Terminal 6 complex.

These two sister-province agreements with Taiwan and Fujian provinces are important to Oregon's future.

Combined with Oregon's increasingly high profile around the world, they should pay Oregonians dividends in trade, jobs and international understanding for generations to come.

#

方 潤 華
FONG YUN WAH, M. B. E.

Governor
DUKE WELLINGTON HOUSE
9TH FLOOR,
NO. 14-24 WELLINGTON STREET,
HONG KONG
TEL. 5-291582, 5-244706

10th May, 1986.

H. E. Governor Victor Atiyeh,
254 State Capitol
Salem
Oregon 97310
U. S. A.

RECEIVED
MAY 15 1986
Governor's Office

Dear Your Excellency Governor Atiyeh,

I acknowledged your recent visit in Hong Kong and sincerely hope the trip has been a successful one.

As we are aware, Oregon is a state with great potentialities while at the same time offers excellent trading opportunities. Your visit shall surely promote the cooperation and goodwill between Oregon and Hong Kong.

I send my best wishes to you, Governor Atiyeh, for your good health and future successes; last, but not least, my warm greetings to the people of Oregon.

With kind regards!

Yours sincerely,

Y. W. Fong
Henry Y. W. Fong